

# Barb Shepard

## *Biography*

*Barbara Shepard is C.O.O. of Global Group Purchasing, LLC (GGP), a consortium sourcing group enabling medium and small companies to benefit from the leverage, sourcing strategies, contracts, tools and talents the Fortune 500's and other large companies are able to use due to their size.*

*Barbara brings over 30 years of supply management experience, most recently retiring after 18 years with Honda of America Mfg., Inc. in Marysville, OH.*

*She was also with Henny Penny, Eaton, Ohio, Hobart Corporation, Troy, Ohio, Scott Equipment Company, Dayton, Ohio, and Royal Enterprises in West Milton, Ohio.*

*Barbara brings experience in Cost Control, Purchased Goods Budgeting and Tracking, Strategic Planning and Sourcing, Supplier Management, Just-In-Time Inventory, Problem Solving, and Teamwork, and Procurement of a Multitude of Commodities, both OEM and MRO, and including Capital Equipment.*

*Ms. Shepard was involved with localization of Honda automotive parts in the United States and participated in aggressive cost down programs. She was a member of the Top 50 Cost Down Club every year she worked at Hobart Corp.*

*She implemented an on-site MRO cage where the supplier owned the inventory until needed by the manufacturing plant.*

*She also implemented a just-in-time delivery program for aluminum sheet metal with flatness and consistent thickness needed for Amada stamping presses, drastically cutting warehouse space to one day's supply and reducing money lost to damage and obsolescence.*

*She successfully implemented countrywide multi-plant janitorial supply contracts, and supplier stock programs for standard maintenance type fasteners.*

*She is currently working on a consortium for small and medium sized companies to allow them to receive the deeper quantity discounts otherwise only available to large companies—commodities such as Office Equipment, Furniture, and Suppliers, Industrial Supplies, PC's, Small Package Delivery, and Travel.*

*Barbara holds Lifetime C.P.M. (Certified Purchasing Manager) certification through ISM (Institute for Supply Management).*

*ISM National awarded her the 2003 Leadership Person of the Year Award. In 2004, they awarded her the Marketing/Communication Person of the Year.*

*She also serves on the ISM National Affiliate Support Council.*

*She served two terms as President of NAPM-Columbus (National Association of Purchasing Management-Columbus), an affiliate of ISM. She has also chaired numerous Committees, including the Education Committee. She served two three-year terms on their Board of Directors and remains Senior Advisor. Barbara is a frequent speaker on supply management topics.*

*She attended Ohio State University, later attending Sinclair Community College in Dayton, Ohio, then transferring to Wright State University, Xenia, Ohio, and majoring in Business Administration in Materials Operations.*

*A trustee of Sharon Woods Civic Association, she volunteers for garden maintenance and trash control in that sub-division and is the Welcoming Committee Chairman. She is also active with Northland Areas Business Association, WELD (Women for Economic and Leadership Development, Business and Professional Women, The Breakfast Club, The Right Connection, E-Women Network, and Columbus Bizwomen.*